



Liberty Metal Supplies LLC currently has an opening for an ambitious and entrepreneurial **Sales Representative** to join our team. Our mission is to earn the loyalty of our customers through our experienced personnel, excellent service, and market knowledge. A successful sales representative will maintain and grow sales with established accounts, develop new customer accounts, and coordinate all of the associated sales and customer service activities for these accounts.

Why Liberty Metal Supplies LLC?

- Build your own business...and be rewarded for it
- Use your stainless steel and aluminum expertise to delight customers
- Take care of customers and provide the level of service that will make a difference
- Learn from seasoned mentors in the stainless steel/aluminum market

Is this the right opportunity for me? If you answer yes to most of these questions, Liberty Metal Supplies could be the right next step in your career.

- Do you have entrepreneurial spirit that is untapped at your current job? Do you like a fast-paced environment where everyday is a new opportunity?
- Do you have a passion to grow a business, not just sell products?
- Do you like wearing many hats and not being limited to one function or role?
- Do you want to OWN your customer relationships and service?
- Have you developed an expertise around stainless steel and aluminum that is not being fully utilized?
- Do you wish your current customers would receive better customer service and value for their metal purchases?

Your Responsibilities and Contributions

- Build strong, expansive relationships within customer organizations but especially with purchasing decision makers that drive increased sales.
- Develop customer trust and confidence in Liberty Metal Supplies as the first call for both secondary and primary metal needs.
- Leverage your industry and market knowledge to keep customers updated and increase their ability to adapt to changes.
- Own the customer account by providing customer service, purchasing, and logistic support to meet customer requirements.
- Deliver increased sales from current and future accounts through superior customer service, enhancing Liberty Metal Supplies' marketplace reputation.

Our Requirements:

At least 5 years of inside/outside sales experience with a primary or secondary supplier of stainless steel and aluminum

Experience with customer service and/or account management

Strong knowledge of the stainless steel and aluminum customer market and industry

Excellent communication skills, both oral and verbal

Strong interpersonal skills

Liberty Metal Supplies LLC is a privately owned, fast growing distributor for stainless steel and aluminum products serving many industries and market. Headquartered in the Lehigh Valley, Pennsylvania, Liberty Metal Supplies has significant geographic reach and a large, growing customer base. To learn more about our company, [click here](#).

Liberty Metal Supplies LLC is an equal opportunity employer and do not discriminate against any employee or applicant for employment because of race, color, sex, age, national origin, religion, sexual orientation, gender identity, status as a veteran, and basis of disability or any other federal, state or local protected class.